

The Pavilion 2025 Rates Schedule

Schedule A

Venue Hire Rates & Associated Charges - All figures are GST inclusive

Commercial

Auditorium			
Monday-Thursday			
Hire Period	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
	\$4,060.00	\$400.00	\$3,015.00
Additional Performance Fees³	First Additional	\$2,030.00	
	Subsequent Additional	\$1,421.00	
Friday-Sunday (January-October)			
Hire Period	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
	\$4,865.00	\$525.00	\$3,590.00
Additional Performance Fees³	First Additional	\$2,433.00	
	Subsequent Additional	\$1,703.00	
Friday-Sunday (November-December)			
Hire Period	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
	\$5,795.00	\$525.00	\$4,355.00
Additional Performance Fees³	First Additional	\$2,898.00	
	Subsequent Additional	\$2,028.00	
Public Holiday			
Hire Period	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
	\$6,940.00	\$700.00	\$5,220.00
Additional Performance Fees³	First Additional	\$3,470.00	
	Subsequent Additional	\$2,429.00	
Conditions			
<ol style="list-style-type: none"> 1. Extra Hours available for Full Day bookings only 2. Part-Day hire available only for Non-Performance activities (e.g. Rehearsal & Bump-In). Bookable 60 days in advance of proposed hire date only. Usage exceeding 4 hours will be charged at Full Day rate. 3. Additional Performance Fees apply to performances marketed to the general public. 			
Deposit Amounts	\$1,500.00 per Hired Date		

Auditorium

Production

Standard Sound & Lighting Package Requires in-house Sound & Lighting Technicians to supervise.	\$535.00 (per day)
Lighting Pre-Rig & Rig Reset Including variations to standard lighting rig	Cost of Labour
Tarkett Dance Flooring	\$600.00 (per day)
Orchestra Pit Removal or Re-Installation	\$710.00 (per move)
Grand Piano Hire Includes tuning valued at \$220.00	\$660.00 (per day)
Additional Wireless Radio Microphones 2 Wireless Microphones Included with Hire (Internal Stock Qty: 4)	\$80.00 (each) (per day)
Monitors Sound Package	\$250.00 (per day)
Consumables Tapes, Hazer-Fluid, Batteries (if usage required)	\$30 (per day)
Additional Production Requirements	As Per Cost Estimate

Included Staffing

Staffing not listed in this section is payable by the Hirer as per the rates listed in Schedule D

Role	Hire Period	Included Hours (Charged to Hirer Thereafter)
Duty Technician	Full Day	9.5 Hours
	Part-Day	4.5 Hours
	Additional Performance	Charged Hourly After 9.5 Hours Exceeded
Duty Manager <i>Provided for Performance Periods only</i>	Full Day	5 Hours
	Part-Day	-
	Additional Performance	3 Hours
Box Office <i>Provided for ticketed Performance Periods only</i>	Full Day	3 Hours
	Part-Day	-
	Additional Performance	3 Hours

Minimum Staffing Requirements

Items below are payable by the Hirer as per the rates listed in Schedule D (less any included staffing hours)

Role	Qty	Conditions
Duty Technician	1	Required for all Access Periods <i>Including 30 Min Pre-Access and 30 Min Post-Access</i>
Sound Technician	-	Required if Sound System is used
Lighting Technician	-	Required if Lighting System is used
Duty Manager	1	Required for all Performance Periods
Usher	7*	Required for all Performance Periods <i>*Staffing quantity is dependent on event capacity. Minimum 7 required for full capacity events.</i>
Security	-	Issued at Hirer request or as required by The Pavilion based on Event Risk Profile
Merchandise	-	Issued at Hirer request
Box Office	-	Additional Box Office attendants issued at Hirer request. 1 x Box Office Attendant provided as standard for ticketed events
Stage Door	-	Issued at Hirer request

Encore Room			
	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
Monday-Friday	\$712.00	\$130.00	\$525.00
Saturday-Sunday	\$712.00	\$215.00	\$870.00
Public Holiday	\$1,390.00	\$300.00	\$1,210.00
Conditions	^{1.} Extra Hours available for Full Day bookings only ^{2.} Usage exceeding 4 hours will be charged at Full Day rate.		
Deposit Amounts	50% of Venue Hire Rate (Per Hired Date)		
Room Inclusions			
<ul style="list-style-type: none"> • Projector & Projector Screen for presentations • Sound System for presentation audio • Dimmable LED downlights • Coloured LED Lighting • Default room setup is without furniture 			
Room Extras			
Live Sound Package For additional audio requirements & wireless microphones. Excludes labour, package requires in-house Technician to operate.		\$250.00 (per day)	
Set & Reset Fee For alterations made to default room setup.		\$340.00 (per alteration)	
Included Staffing <i>Staffing not listed in this section is payable by the Hirer as per the rates listed in Schedule D</i>			
Role	Hire Period	Included Hours (Charged to Hirer Thereafter)	
Duty Manager	Full Day	5 Hours	
	Part-Day	4 Hours	
Minimum Staffing Levels <i>Items below are payable by the Hirer as per the rates listed in Schedule D (less any included staffing hours)</i>			
Role	Qty	Conditions	
Duty Technician	-	Issued based on production requirements	
Technician	-	Issued based on production requirements	
Duty Manager	1	Required for all access periods	
Ushers	-	Issued based on production requirements	
Security	-	Issued at Hirer request or as required by The Pavilion based on Event Risk Profile	
Merchandise	-	Issued at Hirer request	
Box Office	-	Additional Box Office attendants issued at Hirer request	

Black Box

	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
Monday-Friday	\$712.00	\$130.00	\$525.00
Saturday-Sunday	\$712.00	\$215.00	\$870.00
Public Holiday	\$1,390.00	\$300.00	\$1,210.00
Conditions	^{1.} Extra Hours available for Full Day bookings only ^{2.} Usage exceeding 4 hours will be charged at Full Day rate.		
Deposit Amounts	50% of Venue Hire Rate (Per Hired Date)		
Room Inclusions			
<ul style="list-style-type: none"> • Projector & Projector Screen for presentations • Sound System for presentation audio • Dimmable LED downlights • Default room setup is Theatre Style with rowed seating of 40 chairs 			
Room Extras			
Live Sound Package For additional audio requirements & wireless microphones. Excludes labour, package requires in-house Technician to operate.		\$250.00 (per day)	
Set & Reset Fee For alterations made to default room setup.		\$340.00 (per alteration)	
Included Staffing <i>Staffing not listed in this section is payable by the Hirer as per the rates listed in Schedule D</i>			
Role	Hire Period	Included Hours (Charged to Hirer Thereafter)	
Duty Manager	Full Day	5 Hours	
	Part-Day	4 Hours	
Minimum Staffing Levels <i>Items below are payable by the Hirer as per the rates listed in Schedule D (less any included staffing hours)</i>			
Role	Qty	Conditions	
Duty Technician	-	Issued based on production requirements	
Technician	-	Issued based on production requirements	
Duty Manager	1	Required for all access periods	
Ushers	-	Issued based on production requirements	
Security	-	Issued at Hirer request or as required by The Pavilion based on Event Risk Profile	
Merchandise	-	Issued at Hirer request	
Box Office	-	Additional Box Office attendants issued at Hirer request	

Foyer			
	Full Day (4-10 Hours)	Extra Hours¹ (Per Hour)	Part-Day² (Up to 4 Hours)
Monday-Friday	\$1,100.00	\$200.00	\$815.00
Saturday-Sunday	\$1,970.00	\$335.00	\$1,015.00
Public Holiday	\$3,075.00	\$535.00	\$1,615.00
Conditions	^{1.} Extra Hours available for Full Day bookings only ^{2.} Bookable 60 days in advance of proposed hire date only. Usage exceeding 4 hours will be charged at Full Day rate.		
Deposit Amounts	50% of Venue Hire Rate (Per Hired Date)		
Room Inclusions			
<ul style="list-style-type: none"> PA System for background music Default room setup is Cocktail Style and includes high tables and high stools, low tables and low chairs, and two modular lounges. 			
Room Extras			
Sound & Lighting Package Requires in-house Technician to operate.		\$250.00 (per day)	
Set & Reset Fee For alterations made to default room setup.		\$340.00 (per alteration)	
Included Staffing <i>Staffing not listed in this section is payable by the Hirer as per the rates listed in Schedule D</i>			
Role	Hire Type	Included Hours (Charged to Hirer Thereafter)	
Duty Manager	Full Day	5 Hours	
	Part-Day	4 Hours	
Minimum Staffing Levels <i>Items below are payable by the Hirer as per the rates listed in Schedule D (less any included staffing hours)</i>			
Role	Qty	Conditions	
Duty Technician	-	Issued based on production requirements	
Technician	-	Issued based on production requirements	
Duty Manager	1	Required for all access periods	
Ushers	-	Issued based on production requirements	
Security	-	Issued at Hirer request or as required by The Pavilion based on Event Risk Profile	
Merchandise	-	Issued at Hirer request	
Box Office	-	Additional Box Office attendants issued at Hirer request	

Schedule B

Ticketing Fees & Charges (Inclusive of GST)

Commercial

Payable by Hirer		
Booking Fee	\$4.90	Per Ticket
Complimentary Tickets	\$1.10	Per Ticket
Supplementary Booking Fee	1.95%	Per Ticket
Payable by Ticket Purchaser		
Transaction Fee	\$3.60	Per Transaction
Cancelled Events		
All ticketing costs incurred by The Pavilion associated with the cancellation of the event will be payable by the Hirer		

Schedule C

Merchandise Fees & Charges

Commercial

Item	Rate
Commission on Gross Sales Amounts	12.5%
Merchant Fee (if EFTPOS facilities provided by The Pavilion) Payable on Gross Sales Amounts	Up to 3.9%
Merchandise Seller	As per Schedule D

Schedule D

Labour Fees & Charges (Inclusive of GST)

Commercial

Role	Rate	Minimum Call
Duty Technician (each)	\$74.00 Per Hour	4 Hours
Sound Technician (each)	\$74.00 Per Hour	4 Hours
Lighting Technician (each)	\$74.00 Per Hour	4 Hours
Technician (each)	\$74.00 Per Hour	4 Hours
Duty Manager (each)	\$74.00 Per Hour	4 Hours
Usher (each)	\$58.00 Per Hour	3 Hours
Merchandise Seller (each)	\$58.00 Per Hour	3 Hours
Box Office (each)	\$58.00 Per Hour	3 Hours
Stage Door Attendant (each)	\$58.00 Per Hour	3 Hours
Security (each)	110% of Invoice Amount	4 Hours

Schedule E

Marketing Fees & Charges (Inclusive of GST)

Commercial

Category	Item	Rate
EDM Packages	Solus EDM or Pre-Sale/On-Sale EDM ¹	\$500.00
	Featured Spot in What's On EDM	\$250.00
Social Media	Paid Social Ad Package from Pavilion Page	From \$300.00 (Inclusive of Ad-Spend)
Print Advertising	Season Brochure Inclusion ¹	\$500.00
	What's On Guide Featured Spot	\$250.00
	Pavilion Outdoor Banner ¹	\$700.00
	Exit Flyering (Flyers to be provided by Hirer)	\$50.00 (Stalls Only) \$100.00 (Stalls & Dress Circle)
Digital Screens	Outdoor Totem Screen Takeover	\$100.00 (per day)
	Foyer Screen Takeover	\$50.00 (per day)
Conditions		
<p>¹Items have longer lead times and are not available on short notice.</p> <p>Marketing items are strictly subject to availability.</p> <p>Additional marketing support is available if required. For marketing activities managed or activated by The Pavilion on the Hirer's behalf, additional service charges will apply as per Schedule F.</p>		

Schedule F

Service Fees & Charges

Commercial

Item	Rate
Hospitality Riders (If Arranged and Sourced by The Pavilion)	110% of invoice amount
Event and Function Catering (If Arranged and Sourced by The Pavilion)	110% of invoice amount
Production Equipment Hire ¹ (If Arranged and Sourced by The Pavilion)	110% of invoice amount
Marketing Services (If Arranged and Sourced by The Pavilion)	110% of invoice amount
Conditions	
<p>¹Additional staffing costs may be incurred dependent on production requirements, staffing rates charged as per Schedule D.</p>	